

Local Market Update – July 2013

A RESEARCH TOOL PROVIDED BY THE GREATER BOSTON ASSOCIATION OF REALTORS®



Milton

+ 17.4%

Year-Over-Year
Change in
Closed Sales
All Properties

-3.7%

Year-Over-Year
Change in
Median Sales Price
All Properties

-23.6%

Year-Over-Year
Change in
Inventory of Homes
All Properties

Single-Family Properties

| | July | | | Year to Date | | |
|--|-----------|------------------|---------|--------------|------------------|---------|
| | 2012 | 2013 | + / - | 2012 | 2013 | + / - |
| Closed Sales | 22 | 27 | + 22.7% | 148 | 136 | -8.1% |
| Median Sales Price* | \$544,500 | \$520,000 | -4.5% | \$437,500 | \$500,000 | + 14.3% |
| Inventory of Homes for Sale | 94 | 74 | -21.3% | -- | -- | -- |
| Months Supply of Inventory | 4.5 | 3.7 | -18.0% | -- | -- | -- |
| Days on Market Until Sale | 65 | 41 | -36.4% | 102 | 82 | -19.6% |
| Percent of Original List Price Received* | 93.6% | 98.1% | + 4.8% | 93.2% | 95.5% | + 2.4% |
| New Listings | 24 | 28 | + 16.7% | 226 | 236 | + 4.4% |

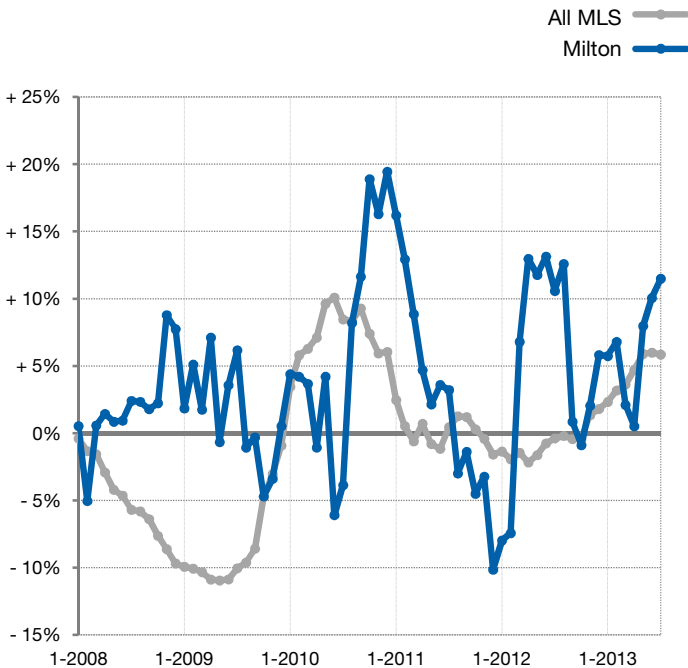
Condominium Properties

| | July | | | Year to Date | | |
|--|-----------|-------------|---------|--------------|------------------|---------|
| | 2012 | 2013 | + / - | 2012 | 2013 | + / - |
| Closed Sales | 1 | 0 | -100.0% | 10 | 13 | + 30.0% |
| Median Sales Price* | \$379,000 | \$0 | -100.0% | \$399,500 | \$410,000 | + 2.6% |
| Inventory of Homes for Sale | 16 | 10 | -37.5% | -- | -- | -- |
| Months Supply of Inventory | 7.0 | 4.5 | -36.1% | -- | -- | -- |
| Days on Market Until Sale | 257 | 0 | -100.0% | 197 | 213 | + 8.0% |
| Percent of Original List Price Received* | 100.0% | 0.0% | -100.0% | 97.7% | 95.4% | -2.3% |
| New Listings | 3 | 1 | -66.7% | 19 | 23 | + 21.1% |

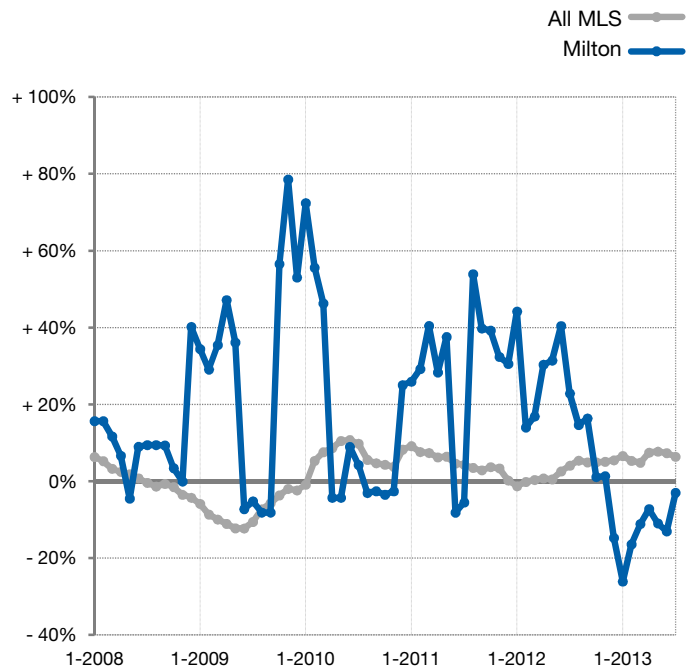
* Does not account for seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

Change in Median Sales Price from Prior Year (6-Month Average)**

Single-Family Properties



Condominium Properties



** Each dot represents the change in median sales price from the prior year using a 6-month weighted average. This means that each of the 6 months used in a dot are proportioned according to their share of sales during that period. | All data from MLS Property Information Network, Inc. Provided by the Greater Boston Association of REALTORS® and the Massachusetts Association of REALTORS®. Powered by 10K Research and Marketing.